

## Sector requirements with a Core / Core plus / Value Add profile:

**Logistics:** Lot sizes €15m-€200m

Distribution centres / cross-dock, single and multi-tenant

**Offices:** Lot sizes €15m-€200m

CBD offices

**Grocery retail:** Lot sizes €10m-€75m, up to €100m portfolios

Supermarkets, food-anchored retail parks and clusters, town centre supermarkets with ancillary uses above.

Western European economies, dominant operators, leases 10yrs

**Retail:** Lot sizes €15m-€100m

Retail warehouse parks and neighbourhood centres

**Residential:** Lot sizes €35m-€100m, up to €150m portfolios

Private rented sector (PRS), purpose built student accommodation (PBSA) and senior housing

## Country/region focused requirements:

### France, Belgium and Luxembourg

*Lot sizes: €30m-€200m*

**Logistics:** distribution centres, urban / last mile, light industrial

**Office:** CBD and mixed use

**Retail:** supermarkets, food anchored retail parks and clusters

**Residential:** private rented sector (PRS), purpose built student accommodation (PBSA) and senior housing

### Germany

*Lot sizes €15m-€250m*

**Logistics:** distribution centres, urban / last mile, light industrial

**Office:** A & B cities, core/core plus and selective value add

**Retail:** retail parks, retail warehouse, neighbourhood centres, supermarket portfolios

**Residential:** private rented sector (PRS), purpose built student accommodation (PBSA) and senior housing

### Italy

*Lot sizes: €20m-€200m*

**Logistics:** distribution centres, urban / last mile, incl. value add

**Office:** CBD Milan and Rome

**Retail:** Supermarkets, retail parks and neighbourhood centres

**Residential/other:** Stabilized senior housing, private clinics and medical laboratories, incl. value add

### Netherlands

*Lot sizes: €15m-€150m*

**Logistics:** urban logistics, light industrial

**Office:** Amsterdam, The Hague and Utrecht, and strategically located offices in the other cities

**Retail:** supermarkets, food-anchored retail parks and clusters, town centre supermarkets with ancillary uses above

**Residential:** PRS and mid-market rented houses newly built/ forward commit and stabilized assets

### Nordic Region

*Lot sizes: €20m-€100m*

**Logistics:** distribution centres, urban / last mile

**Office:** capital centres/core

**Retail:** supermarkets, food anchored retail parks and clusters

**Residential:** Private Rented Sector (PRS), Purpose Built Student Accommodation (PBSA) and Senior Housing

### Poland

*Lot sizes: €30m-€150m*

**Logistics:** Distribution centres, urban logistics / last mile

**Office:** Warsaw core

**Retail:** Supermarket portfolios

**Residential:** private rented sector (PRS), purpose built student accommodation (PBSA) and senior housing

### Portugal

*Lot sizes: €15m-€100m*

**Logistics:** distribution centres, urban / last mile

**Office:** core with WAULT 3+ years

**Retail:** supermarkets, retail parks and neighbourhood centres

**Residential:** private rented sector (PRS), purpose built student accommodation (PBSA) and senior housing

### Spain

*Lot sizes: €15m-€200m*

**Logistics:** distribution centres, urban / last mile core and value add

**Office:** Madrid and Barcelona core and value add

**Retail:** supermarkets, retail parks and neighbourhood centres

**Residential (top 5 cities):** private rented sector (PRS), purpose built student accommodation (PBSA) and senior housing

### UK & Ireland

*Lot sizes: £5m-£250m+*

**Logistics:** distribution centres / multi-tenant estates / light industrial

**Office:** Central London and regional locations

*Lot sizes: £15m-£100m*

**Retail:** supermarkets, retail warehouse parks and neighbourhood schemes

*Lot sizes £25m-£150m*

**Residential:** PBSA, PRS and affordable housing (both shared ownership and general needs portfolios), incl. value add

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